

# SAM 301

## ADVANCED SOFTWARE ACQUISITION MANAGEMENT

**A**dvanced Software Acquisition Management is the capstone course in the DAU Software Acquisition Management sequence. This seminar-based course is for senior personnel who acquire, engineer, test, and evaluate DoD software-intensive systems. SAM 301 is also for acquisition professionals interested in gaining a comprehensive insight into the risks and issues associated with developing and implementing complex DoD software systems.

**Objectives:** Students who successfully complete this course will be able to:

- analyze the causes of cost, schedule, and performance problems in large software efforts;
- examine differences between commercial software acquisition efforts and DoD efforts;
- develop an ability to recognize and selectively adopt commercial practices;
- understand the organizational and cultural dynamics of program offices and software development teams;
- evaluate the suitability of alternative organization structures, including integrated product teams;
- evaluate and select software metrics that will provide insight into program status and facilitate early detection of potential problems; and
- assess Federal and DoD Acquisition Reform movements and incorporate new policies.

**Who Should Attend:** This assignment-specific course is required for software acquisition personnel who serve in the software acquisition field as Level III managers or technical experts. Civilians, GS/GM 13 to 15, and military officers, O-4 to O-6, are appropriate.

**Prerequisite:** SAM 201

**Length:** 10 class days

**Method of Delivery:** Resident/On-site

**PDS Code:** BU9



# STM 301

## PROGRAM MANAGEMENT FOR S&T MANAGERS

**T**his course provides an understanding of the procedures and mechanisms used to transition advanced technologies into war-fighting systems. Personnel associated with Science and Technology (S&T) program management will be able to understand the challenges presented in the weapons systems acquisition process, assess the implications of various technology transition mechanisms, and apply effective technology transition practices.

**Objectives:** Students who successfully complete this course will be able to:

- understand the challenge presented in the weapon systems acquisition process,
- assess the implications of various technology transition mechanisms, and
- apply effective technology transition practices.

**Who Should Attend:** Personnel whose duties include developing overall program goals for S&T funds; acquiring the services of scientists, engineers, and technical support personnel to perform science and technology research for DoD; providing funds and oversight of the S&T performers, including universities, industry, and Federal Government organizations; and interfacing with the technology customers to expedite the transition of technology to the user.

**Prerequisites:** None

**Recommended:** ACQ 101 is highly recommended

**Length:** 3 class days

**Method of Delivery:** Resident

**PDS Code:** PGP

